



WELCOME



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Overview

- Independent Swiss Group
- Foundation 1969
- Orientation International If no statement
- Market segments 90% Public Safety, 10% B2B
- Products „full service provider“
Segment : mobile alerting
- No. of employees approx. 400 (in Europe)
- Sales turnover > 50 Mio Euro
- Export approx. 80%



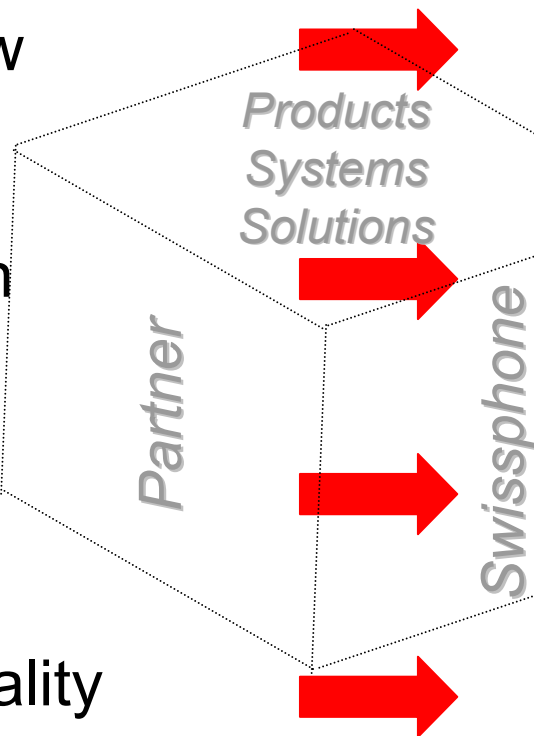
Experience

- Know How

- Innovation

- Operator

- Swiss Quality



- 35 years experience on the market „Public Safety“

- Continuity

- Approx. 40 Engineers

- New products (IDEA, 2-band...)

- Supplier AND Operator

- Since 1990: ISO 9001:2000



Subsidiaries



Swissphone Wireless AG



Swissphone Telecommunications GmbH



Swissphone Systems GmbH



Swissphone SA



Swissphone Austria GmbH



Italy



Swissphone Products (1/2)

- Pager & Accessories

- Digital POCSAG receivers: Alpha / Voice with options



- Analog receivers: 5-Tone, 2-Tone



- Accessories: Various charges and devices, Holster, clip, security chain etc.



Swissphone Products (2/2)

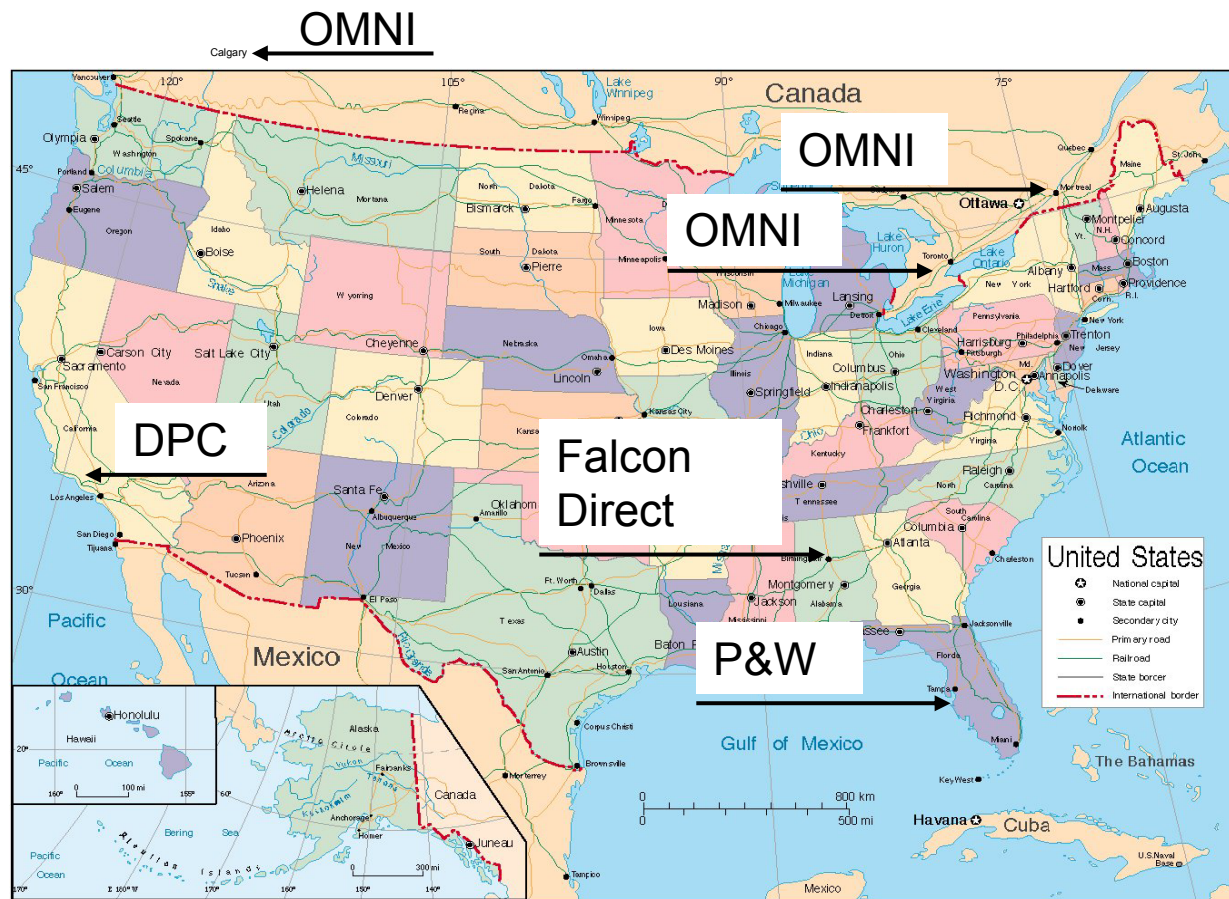
- System solutions, alerting systems
 - Satellite network components for C&C and alerting communication
 - Terrestrial network components
 - On-Site Solutions
- Network & Services
 - Paging Services
- Command and Control Systems



Market & Customers



Swissphone Distributors as 2005



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Swissphone

2005



SWISSPHONE

Opportunities in the US / Canada

- Frequency reorganization (transition from 25kHz to 12.5kHz Channel spacing in the VHF / UHF band).
- Motorola has decided to withdraw from the pager supply market
Swissphone still trusts in paging as THE alerting equipment.
Therefore Swissphone is the preferred partner for long-term relations.
- Market opportunities with involved distributors and system integraters in the field of public safety, on-site paging and the Federal Government.





We look forward to serving you

